

Email Id: rjaisal55@gmail.com

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My goal is to become associated with a company where I can utilize my skills and gain further experience while enhancing the company's productivity and reputation.

## **EXPERIENCE**

## **EXECUTIVE FIRE SAFETY SPECIALIST - SALES**

DATES: 09/08/2023 - PRESENT

### **KEY RESPONSIBILITIES:**

IDENTIFY AND PURSUE NEW BUSINESS OPPORTUNITIES

DEVELOP AND EXECUTE SALES STRATEGIES TO DRIVE REVENUE GROWTH (25% INCREASE WITHIN 6 MONTHS )

BUILD AND MAINTAIN STRONG RELATIONSHIPS WITH CUSTOMERS AND PARTNERS (90% CUSTOMER SATISFACTION RATINGS)

CONDUCT SITE VISITS AND ASSESSMENTS TO PROVIDE TAILORED FIRE SAFETY SOLUTIONS

## **EDUCATION**

❖ KENDRIYA VIDYALAYA 39 GTC VARANASI CANTT High School	2016
Grades-6 CGPA  ❖ NATIONAL INSTITUTE OPEN SCHOOLING Intermediate	2018
Grades- 62 %  ★ MAHATMA GANDHI KASHI VIDYAPEETH  Bachelor of Commerce	2021
Grades- 55%  * KASHI INSTITUTE OF TECHNOLOGY  Master of Business Administration  Grades- 61%	2023

# **SKILLS**

- Sales and Business Development
- Fire Safety and Risk Management
- Teamwork and Problem-Solving
- Customer Relationship Building
- Communication and Presentation
- Time Management and Organization

## **STRENGTH**

- Ability to work in a team
- Flexibility and Adaptability

### **HOBBIES**

- Football
- Participating in Social Activities

#### PERSONAL DETAILS:

FATHER NAME : Kanhaiya Lal
 MOTHER NAME : Laxmi Devi
 DATE OF BIRTH : 20/09/2000
 LANGUAGE : English, Hindi

GENDER : MaleNATIONALITY : IndianRELIGION : Hindu

## **DECLARATION**

• I hereby declare that the above written particular are true to the best of my knowledge and belief.

Date - 12/12/2024 Place – VARANASI

RAHUL JAISAL