

## GOURAV UPADHYAY

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### **Career Objective**

Looking for a challenging and responsible opportunity, explore strength and potentials in a professional organization to meet employer's expectations.

### **Education and Qualification**

- Class X with 71.6% from UP Board in 2006
- Class XII with 76.5% from UP Board in 2010
- B.Sc Maths hons with 68.71% from Delhi University in 2013
- M.sc. Tech (industrial maths with computer apps) with 7.25 sgpa from Jamia Millia Islamia in 2018
- D.El.Ed from PNP Prayagraj in 2019

### **Work Experience**

Worked as a **Assistent Executive** in **Deutsche Bank** during 2019-2020.

Currently Working as a **Sr. Sales Executive in Ceasefire Industries pvt ltd** since 2020.

### **Roles and Responsibilities**

Handle customer inquiries via telephone and chat.

Provide Knowledgeable help to customers.

Providing correct details to customer queries.

Using a given phone directory to sell products.

Close new deals at a high rate.

Build relationships with existing customers.

Cultivate new leads within the sales territory.

Travel throughout the territory and visit customers on a recurring basis.

Maintain records of all sales leads and/or customer accounts.

### **SKILLS**

Critical thinking and problem solving and team work.

### **Personal Info**

Date of Birth: 14-10-1993

Gender: Male

Nationality: Indian

Language known: English, Hindi

Hobbies: Listing to music, watching Cricket

Traits: Ability to multi-task and work under pressure